

EASE OF DOING CANE FARMING MECHANIZATION & MODERNIZATION

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Snapshot – Agri Aspects of Indian Sugar Sector

- Total area under sugarcane crop: ~ 5 million Ha
- Average landholding of farmers 1.15 Ha
- 55 million small holders and their family members
- Relationship between farmers and millers:
 - No intermediaries are involved
 - Assured off take of sugarcane
 - Round the year/365 days engagement with farmers
 - All data /records related to each farmer are digitized
 - Cane Supply scheduling based on robust digital platform/ERP
 - Direct money transfer to farmers' account



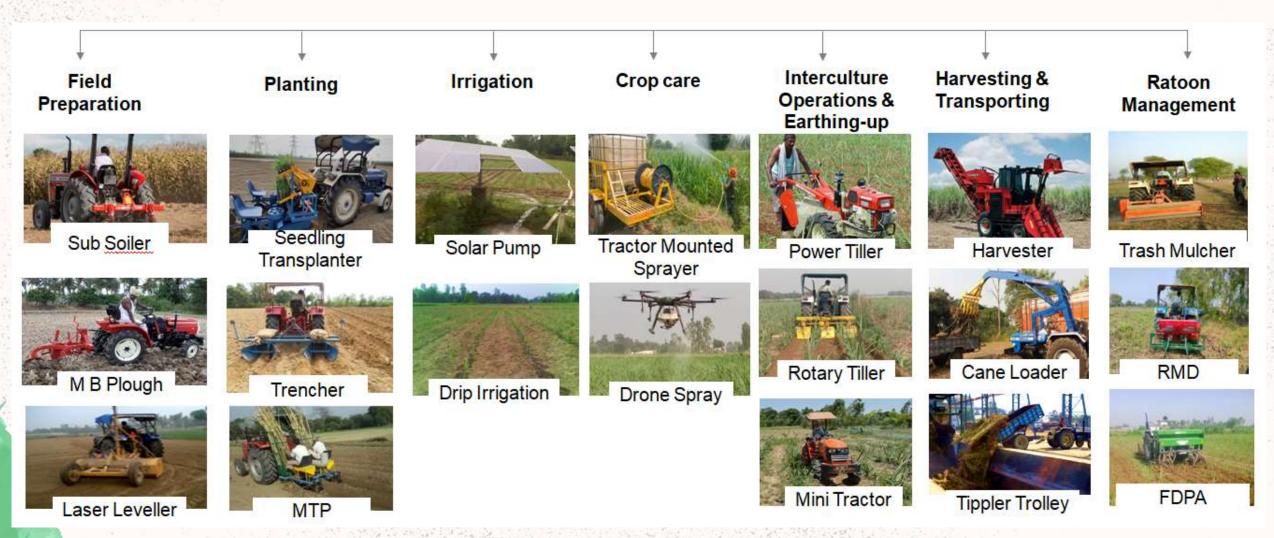
Mechanization- Need of hour

- Reduces Cost of Cultivation
- Enabling Ease of Doing Agriculture
- > Attracting youth towards farming as a profession
- > Overcoming labour availability *Urbanization/migration*
- > Timeliness of operations to improve productivity
- ▶ Increase Yield: ~15 20% additional through Mechanization
- > Water Conservation laser land leveling & drip irrigation
- Reduced Chemical Usage through mechanical weeding
- Environmental conservation Trash mulching for water conservation
- Reduces human drudgery Rising temp/adverse climatic conditions





Mechanization range in sugarcane life cycle



Benefits of different Machines







- Breaking of surface hard pan
- Yield Improvement ~ 5%

Inter-culture Operations



- Weed removal & Earthing-up
- Yield improvement



- Deep Ploughing
- Yield Improvement ~ 5%



- Fertilizer Use Efficiency ~ 90%
- Yield Improvement ~ 5%



- land levelling
- Water Saving ~ 25%





- Improves soil Organic Carbon
- Water Saving ~ 2 irrigations



- Yield Improvement ~ 10 %
- **RMD**
- Stubble shaving & off barring
- Uniform sprouting



Government Schemes for supporting mechanization

- Sub-Mission on Agricultural Mechanization (SMAM)
 - For enhancing farm mechanization
- Rashtriya Krishi Vikas Yojana (RKVY)
 - An umbrella scheme for Agri Development
- National Food Security Mission (NFSM)
 - For promotion of usage of farm machineries
- Per Drop More Crop (PDMC)
 - Drip and Sprinkler Irrigation System
- > PM KUSUM Yojana
 - For setting up solar pumps for irrigation
- National Water Mission's (NWM) campaign "Catch The Rain"
 - For Rain Water Harvesting Structures

Government has created an enabling Eco-system with supportive policy framework

Few examples showing pace of progress







- Mechanical Harvesting: Manajara Shetkari Co-Operative Sugar Mill, Maharashtra has achieved 100% mechanical harvesting.
- 2. Drip Irrigation:
 - Natural Sugars, Maharashtra has approx. 45% area under drip irrigation system.
 - Maharashtra state sugarcane area coverage is 20% under Micro Irrigation.
- Trench Planting: Efforts of Uttar Pradesh Government and Factories efforts have covered ~ 50% area through this method.
- 4. Foliar Spray: Many sugar mills are using tractor mounted sprayers and drones.
- Custom Hiring Centres: DCM Shriram & EID Parry have developed micro entrepreneurs for providing agri-mechanization services to small-holder farmers.
- 6. Call Centre: DCM Shriram has established a call centre for solving the queries of farmers and timely information related to sugarcane cultivation.

New Age Technologies Introduction



- 1. Precision Farming Tools (Al/ ML/ Satellite Imagery)
- Autonomous Irrigation Irrigation Intelligence software by Irrigation companies
- Micro Weather Stations For customized weather advisory services
- 4. Smart Farm Grant Challenge Initiative by MEITY (Ministry of Electronics and Information Technology) in partnership with DCM Shriram & 10 Startups
- **5. Digital Platforms –** For aggregation/ renting of farm equipment's

Agtech set to take off on the plank of digitalization & cellphone penetration







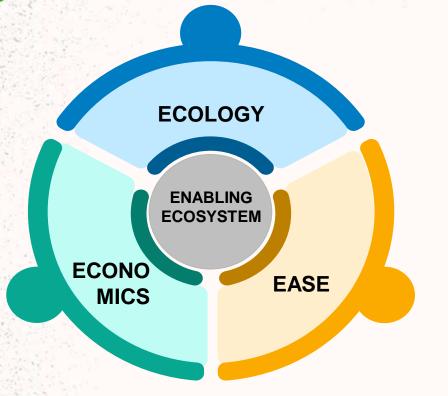
Challenges in adoption & mitigation plan



Challenges	Mitigants
Small Holdings Use of machinery is difficult for small holdings	- Miniaturization of agri machinery suiting to small fields
Costly Machinery Farmers inability to purchase the expensive machinery	 Popularizing of Custom Hire Model Micro Entrepreneurs Development
Lack of Technical Knowledge Majority of farmers lack in knowledge to handle the machines efficiently	- Capacity Building by concerned Government Departments and Corporates
Repairing Facilities After sale service/maintenance infrastructure inadequate in the rural areas	- Infrastructure development – Service centers development by Machineries manufacturers



Way Forward



Inter country alliance for sharing & learning

This whole space of Ag-tech, Mechanization, Aggregation platform & "Uberization "of Agrimachinery also offers an attractive opportunity of investment in India in view of the scope and scale available.



THANK YOU

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